# CITY OF LAS VEGAS REVENUE REPORT FIRST QUARTER FY2007



September 30, 2006

# City of Las Vegas Quarterly Revenue Report Fiscal Year 2006-2007

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# **FY2007 First Quarter Revenue Highlights**

General Fund revenues for the first quarter of FY2007 increased \$5.29 million—6.8%. The first quarter of FY2006 had an increase of 6.5% compared to the same period in FY2005. The following highlights are offered for the City's major revenue categories:

- Intergovernmental revenues increased 0.6% (approximately \$120 thousand). Consolidated tax, which accounts for 95% of the revenue in the category, increased 1.0% (approximately \$207 thousand). Taxable Sales during the first quarter were flat compared to the same period in the prior year.
- Taxes in the first quarter of FY2007 increased 9.0% (roughly \$2.3 million) compared to the prior year. Property Tax revenue increased 9.3% due to a large amount of new construction that was added to the tax rolls in FY2007.
- Licenses and Permits increased 9.8% (approximately \$1.9 million) in the first quarter of FY2007. Franchise Fees increased 6.1% (\$770 thousand) due to growth in population and various rate increases.
- Charges for Services increased 5.1% (approximately \$374 thousand) in the first quarter of FY2007. Corrections Charges decreased 10.4% (\$269 thousand) due to less beds rented to Federal Inmates. Municipal Court Charges increased 9.2% due to procedural changes and more aggressive collection efforts, while Miscellaneous fees increased 60.4% (approximately \$411 thousand) partly due to the opening of the Darling Tennis Center.
- Fines and Forfeits increased 6.5% in the first quarter of FY2007. Municipal court fines increased approximately \$256 thousand (7.3%) due to better collection efforts and more case filings.

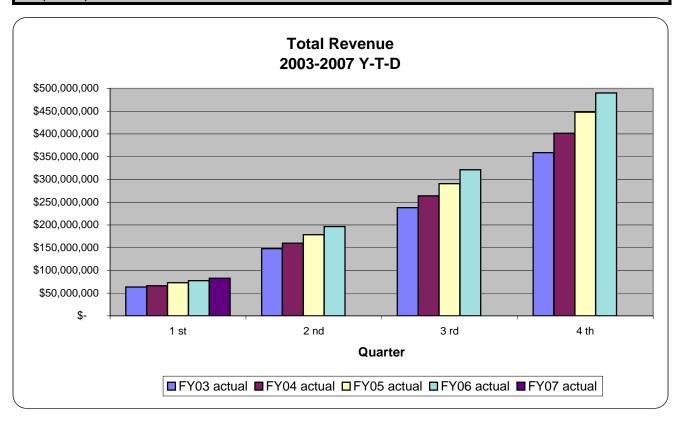
# **Selected Enterprise Fund Revenue:**

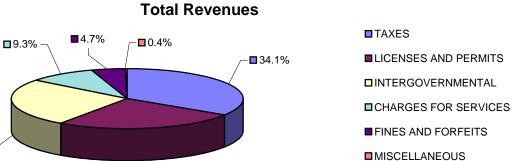
- Building permits decreased 20.7% in the first quarter of FY2007. The decrease was due to a decline in construction valuations—a drop of 60%.
- Sewer Connection fees decreased 52.1% in the first quarter of FY2007. The decrease was due to a decline in construction valuations and less sewer connections—60% decline in valuations and a 42% decrease in the number of connections.
- Parking revenues decreased 0.9%. The decline is due to a number of unfilled Parking Enforcement Officer positions which resulted in less tickets being written.

# **GENERAL FUND REVENUE SUMMARY**

TOTAL REVEN	TOTAL REVENUES											
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget						
Quarter												
1 st	\$ 63,225,982	\$66,011,316	\$72,766,346	\$77,504,548	\$82,793,267							
2 nd	147,684,757	159,903,413	178,409,796	196,450,951	-							
3 rd	237,826,840	264,023,500	290,570,207	321,365,720	-							
4 th	358,840,916	401,411,619	447,788,115	490,247,739	-	527,545,846						

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	18%	16%	16%	16%	16%	
2nd qtr/4th qtr	41%	40%	40%	40%		
3rd qtr/4th qtr	66%	66%	65%	66%		
4th qtr/4th qtr	100%	100%	100%	100%		100%





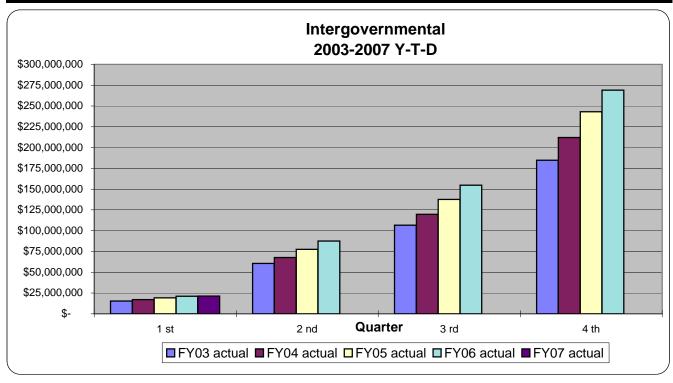
□25.8%

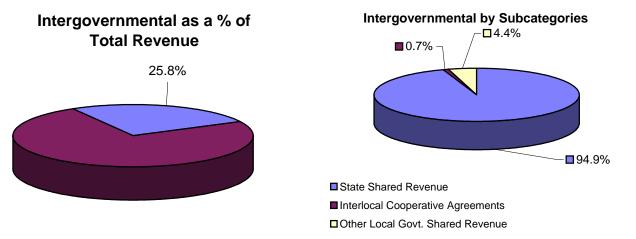
■25.7%

# GENERAL FUND REVENUE CATEGORY- INTERGOVERNMENTAL SUMMARY STATISTICS

INTERGOVERN	INTERGOVERNMENTAL											
		FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget					
Quarter												
1 st	\$	15,477,006	\$17,137,759	\$19,266,691	\$21,223,916	\$21,344,423						
2 nd		60,542,304	67,773,787	77,545,085	87,510,009	-						
3 rd		106,690,624	119,642,565	137,633,824	154,724,348	-						
4 th		184,743,832	211,998,180	243,007,735	269,024,533	-	292,161,800					

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	8%	8%	8%	8%	7%	
2nd qtr/4th qtr	33%	32%	32%	33%		
3rd qtr/4th qtr	58%	56%	57%	58%		
4th qtr/4th qtr	100%	100%	100%	100%		100%





#### GENERAL FUND REVENUE CATEGORY- INTERGOVERNMENTAL

STATE S	STATE SHARED REVENUES										
		FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget				
Qua	arter										
1	st	\$ 14,215,596	\$ 15,970,591	\$ 17,960,309	\$ 20,038,393	\$ 20,245,543					
2	nd	57,961,758	65,226,868	75,242,781	85,161,371	-					
3	rd	102,909,914	115,935,255	134,322,321	151,252,746	-					
4	th	179,329,660	206,945,540	238,040,871	264,253,250	-	287,280,000				

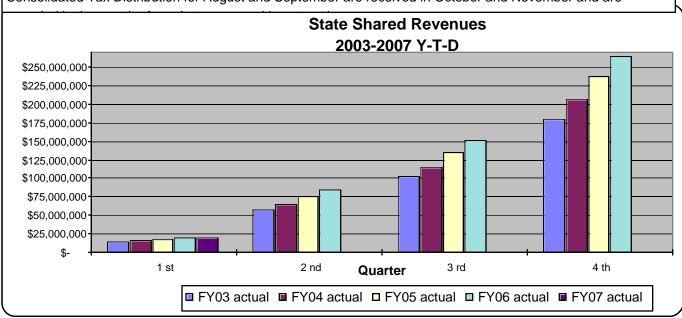
Ratio Analysi	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	8%	8%	8%	8%	7%	
2nd qtr/4th qtr	32%	32%	32%	32%		
3rd qtr/4th qtr	57%	56%	56%	57%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### Trend Analysis--State Shared Revenues

State Shared Revenues increased \$207,150 (1.03%) in the first quarter of FY2007 compared to the same period in the prior year. Taxable sales, for July 2006 compared to July 2005, increased 4.1% for the State as a whole. In Clark County, taxable sales increased 4.7% while Washoe County decreased -2.6%.

Consolidated tax, which consists of six different revenue sources, accounts for the majority of the revenue in the category. The six revenue sources are pooled at the County level and are distributed (by the State Treasurers office) to the local governments under a two tiered formula. A base amount of revenue was initially established under the 1997 legislature and it has been adjusted each calendar year by the change in CPI to create the ensuing year base allocation. Accordingly, the City receives a base monthly allocation (calculated by the increase in CPI applied to prior years total distributions) and any excess collections above the base amount. Any excess collections are distributed based on a formula that incorporates population and growth statistics. The increase in the CPI used to calculate FY2007 base amounts was 3.4%.

As a side note, the first quarter year to date figure is only one month of revenue (July). The Consolidated Tax Distribution for August and September are received in October and November and are



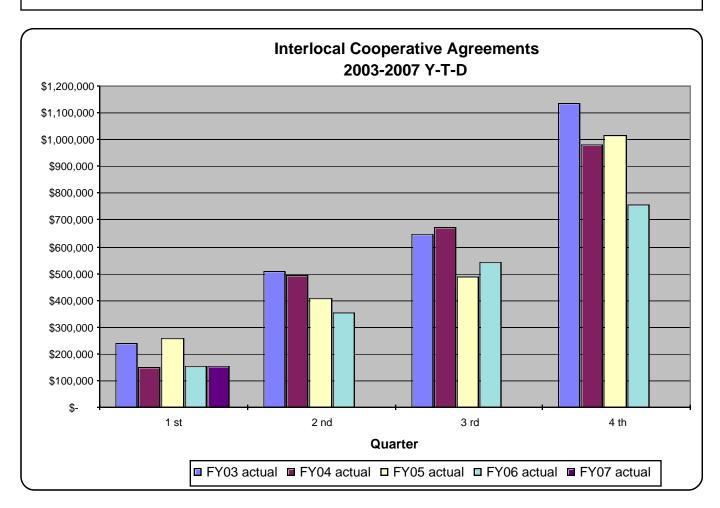
#### GENERAL FUND REVENUE CATEGORY-INTERGOVERNMENTAL

INTERLOC	INTERLOCAL COOPERATIVE AGREEMENTS										
		FY03 actual	F	Y04 actual		FY05 actual	F	Y06 actual	F	Y07 actual	FY07 budget
Quart	er										
1 st	\$	239,035	\$	148,648	\$	260,177	\$	153,929	\$	154,800	
2 nd		509,201		490,954		408,214		351,187		-	
3 rd		646,200		670,279		489,323		544,176		-	
4 th		1,133,355		980,985		1,017,233		758,824		-	873,300

Ratio Analysi	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	21%	15%	26%	20%	18%	
2nd qtr/4th qtr	45%	50%	40%	46%		
3rd qtr/4th qtr	57%	68%	48%	72%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### Trend Analysis--Interlocal Cooperative Agreements

Interlocal agreements increased \$871 (0.57%) compared to the prior year. Reimbursed From Other Governments is the lone item in the category and showed little variance.



#### GENERAL FUND REVENUE CATEGORY- INTERGOVERNMENTAL

OTHER LOCA	OTHER LOCAL GOVT. SHARED REVENUES										
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget					
Quarter											
1 st 3	\$ 1,022,375	\$ 1,018,520	\$ 1,046,205	\$ 1,031,594	\$ 944,080						
2 nd	2,071,345	2,055,965	1,894,090	1,997,451	-						
3 rd	3,134,510	3,037,031	2,822,180	2,927,426	-						
4 th	4,280,817	4,071,655	3,949,631	4,012,459	-	4,008,500					

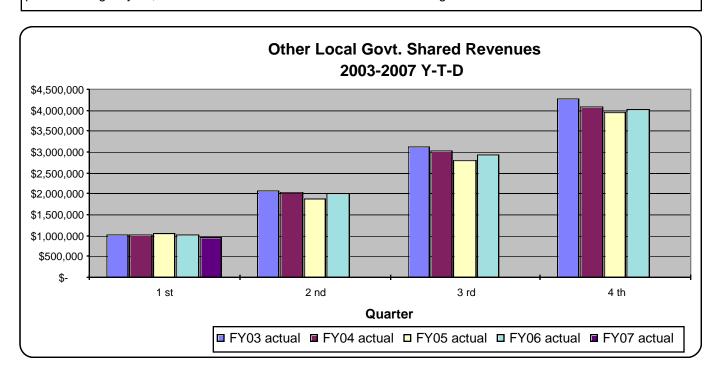
Ratio Analysi	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	24%	25%	26%	26%	24%	
2nd qtr/4th qtr	48%	50%	48%	50%		
3rd qtr/4th qtr	73%	75%	71%	73%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### Trend Analysis--Other Local Govt. Shared Revenues

First quarter revenue for FY2007 decreased \$87,514 (-8.48%) compared to the prior year. The revenue category consists of County Gaming Licenses and Payment in Lieu of Taxes (PILT). PILT showed no activity during the quarter.

The County collects gaming taxes from various City gambling establishments and subsequently distributes the proceeds to the City. County Gaming Licenses are levied upon the casino on a monthly basis per slot machine, per table game, and other miscellaneous games at varying rates depending on the type of game. These fees are paid quarterly in advance.

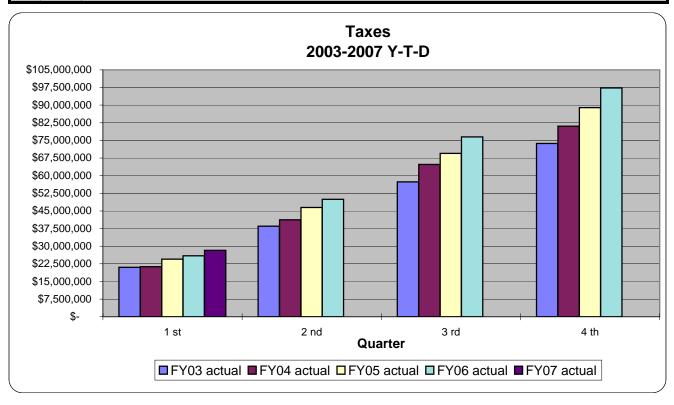
A review of the Gaming Control Boards "Gaming Revenue Report", for the three month period ending July 31, 2006, indicated the number of games/tables and the number of slot machines in the downtown Las Vegas area decreased -7.3% and -6.6%--respectively. In addition, the gaming win for the three month period ending July 31, 2006 declined -5.75% for the downtown Las Vegas area.

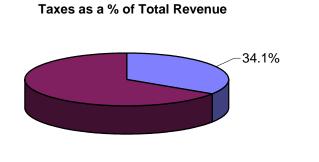


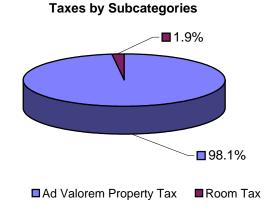
# GENERAL FUND REVENUE CATEGORY- TAXES SUMMARY STATISTICS

<b>TAXES</b>							
		FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget
	Quarter						
	1 st	\$21,002,410	\$21,303,695	\$24,485,783	\$ 25,911,851	\$28,233,767	
	2 nd	38,507,478	41,265,151	46,493,604	49,949,727	-	
	3 rd	57,363,924	64,764,145	69,491,138	76,517,332	-	
	4 th	73,706,180	81,031,583	88,933,345	97,319,395	-	106,709,800

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	28%	26%	28%	27%	26%	
2nd qtr/4th qtr	52%	51%	52%	51%		
3rd qtr/4th qtr	78%	80%	78%	79%		
4th qtr/4th qtr	100%	100%	100%	100%		100%







#### **GENERAL FUND REVENUE CATEGORY- TAXES**

AD VALOREM	<b>PROPERTY</b>	TAX				
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget
Quarter						
1 st	\$20,598,256	\$20,841,461	\$23,996,983	\$25,338,912	\$27,700,664	
2 nd	37,665,735	40,312,121	45,427,546	48,780,677	-	
3 rd	56,100,346	63,322,878	67,867,793	74,767,298	-	
4 th	71,930,452	78,960,336	86,574,323	94,864,021	-	104,133,800

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	29%	26%	28%	27%	27%	
2nd qtr/4th qtr	52%	51%	52%	51%		
3rd qtr/4th qtr	78%	80%	78%	79%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

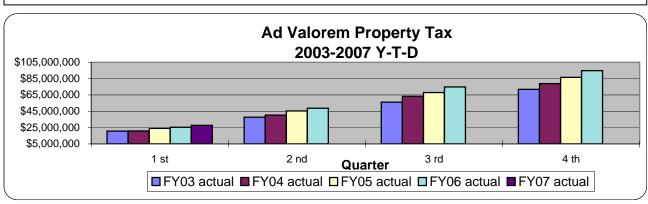
Assessed Value and Ad Va	lorem Tax Ra	ite Trend Ana	lysis:		
	2003	2004	2005	2006	2007
Allowed Tax Rate	0.8508	0.8556	0.8594	0.8595	0.8628
Tax Rate Levied	0.6765	0.6765	0.6765	0.6765	0.6765
% = levied/allowable	80%	79%	79%	79%	78%
Assessed Valuation	10.6 billion	11.48 billion	12.72 billion	16.48 billion	22.03 billion
% change from prior year	11.85%	8.28%	10.80%	29.57%	33.68%

#### Trend Analysis--Ad Valorem Property Tax

Ad Valorem Property Tax increased \$2,361,752 (9.32%) in the first quarter of FY2007 compared to the same period in the prior year. The allowable tax rate increased 0.38%, the tax rate levied remained the same (at 0.6765), and assessed value increased 33.68% (from 16.48 billion to 22.03 billion).

In past years, a correlation existed between the rise in property tax revenue and the increase in assessed valuation because the formula used to calculate the tax was based on assessed valuation. Beginning in FY06, the formula used to calculate property taxes was changed due to the 2005 Legislature. The 2005 Legislature put a cap on the amount the property owners tax liability can increase. For residential properties, the cap is not to exceed more than 3% of last year's tax liability.

The reason the City did not realize a smaller increase in property tax, as would be expected considering the limitation imposed by the 2005 Legislature, was due to the large amount of new construction that was added to the tax rolls in FY2007.



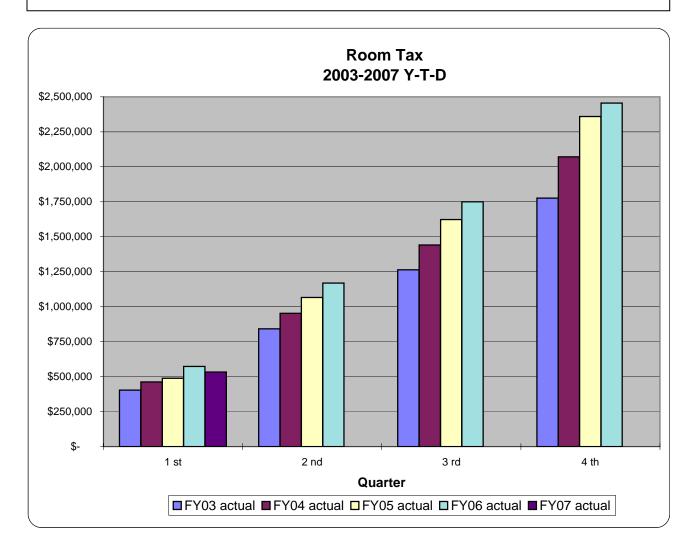
# **GENERAL FUND REVENUE CATEGORY- TAXES**

<b>ROOM TAX</b>											
	F	Y03 actual	F	Y04 actual	F	Y05 actual	F	Y06 actual	F	Y07 actual	FY07 budget
Quarter											
1 st	\$	404,154	\$	462,234	\$	488,800	\$	572,939	\$	533,103	
2 nd		841,743		953,030		1,066,058		1,169,050		-	
3 rd		1,263,578		1,441,267		1,623,345		1,750,034		-	
4 th		1,775,728		2,071,247		2,359,022		2,455,374		-	2,576,000

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	23%	22%	21%	23%	21%	
2nd qtr/4th qtr	47%	46%	45%	48%		
3rd qtr/4th qtr	71%	70%	69%	71%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--Room Tax**

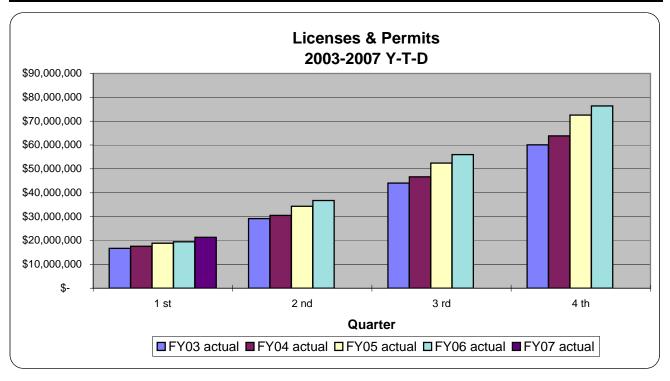
In the first quarter of FY2007 Room tax revenues decreased \$39,836 (-6.95%) compared to the prior year. The decline can be partially attributed to the remodel of the Lady Luck, as well as, the loss of five properties in existence in the prior year not in existence this year--419 rooms in total.



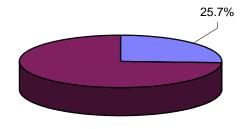
# GENERAL FUND REVENUE CATEGORY- LICENSE AND PERMITS SUMMARY STATISTICS

LICENSES & P	ERMITS					
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget
Quarter						
1 st	\$ 16,730,367	\$17,582,713	\$ 18,812,586	\$19,417,720	\$21,314,864	
2 nd	29,197,986	30,514,370	34,343,297	36,727,180	-	
3 rd	44,046,284	46,672,916	52,436,576	56,018,820	-	
4 th	60,103,489	63,819,694	72,594,609	76,366,795	-	81,852,200

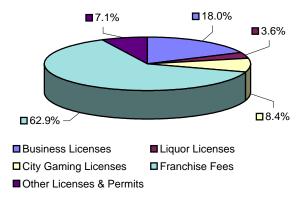
Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	28%	28%	26%	25%	26%	
2nd qtr/4th qtr	49%	48%	47%	48%		
3rd qtr/4th qtr	73%	73%	72%	73%		
4th qtr/4th qtr	100%	100%	100%	100%		100%



Licenses & Permits as a % of Total Revenue



**Licenses & Permits by Subcategories** 



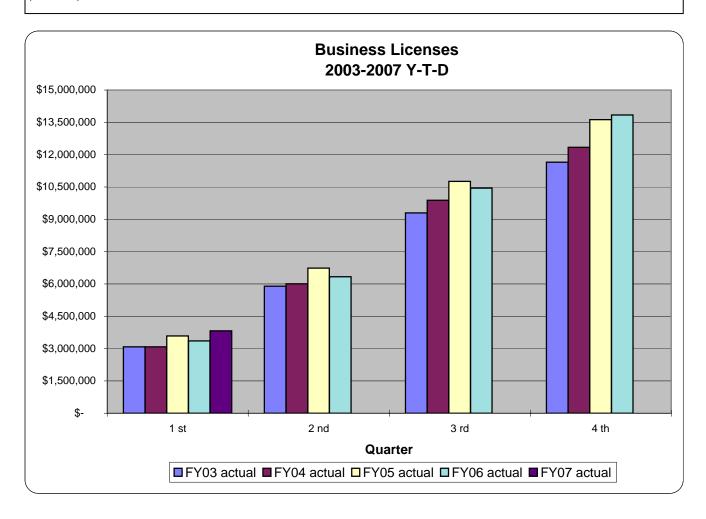
# **GENERAL FUND REVENUE CATEGORY-LICENSES AND PERMITS**

<b>BUSINESS LICE</b>	BUSINESS LICENSES												
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget							
Quarter													
1 st	\$ 3,082,283	\$ 3,079,318	\$ 3,585,017	\$ 3,359,571	\$ 3,826,630								
2 nd	5,899,429	6,011,036	6,738,372	6,331,307	-								
3 rd	9,297,985	9,882,627	10,756,436	10,446,596	-								
4 th	11,648,210	12,342,066	13,624,835	13,838,572	-	13,408,900							

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	26%	25%	26%	24%	29%	
2nd qtr/4th qtr	51%	49%	49%	46%		
3rd qtr/4th qtr	80%	80%	79%	75%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### Trend Analysis--Business Licenses

Business Licenses, during the first quarter of FY2007, increased \$467,059 (13.90%) compared to the prior year. Certain licensees are charged a fee based on gross sales and other licensees are charged a fixed fee. Gross business licenses increased \$342,938 (14.43%) while Fixed business licenses increased \$124,120 (12.62%).



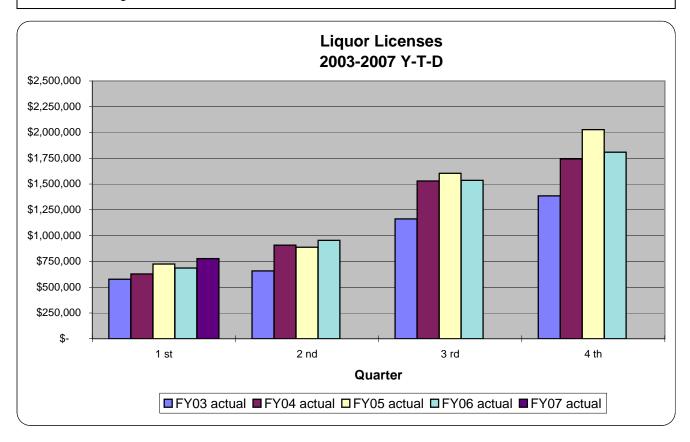
## GENERAL FUND REVENUE CATEGORY-LICENSES AND PERMITS

LIQUOR LICENS	LIQUOR LICENSES												
	F	Y03 actual	F	Y04 actual	F	Y05 actual	F	Y06 actual	F	Y07 actual	FY07 budget		
Quarter													
1 st	\$	576,730	\$	628,058	\$	724,615	\$	686,438	\$	776,694			
2 nd		658,550		907,433		887,341		955,000		-			
3 rd		1,162,220		1,529,691		1,604,255		1,536,475		-			
4 th		1,385,663		1,744,295		2,027,907		1,808,911		-	2,214,200		

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	42%	36%	36%	38%	35%	
2nd qtr/4th qtr	48%	52%	44%	53%		
3rd qtr/4th qtr	84%	88%	79%	85%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--Liquor Licenses**

Liquor licenses for the first quarter of FY2007 increased \$90,256 (13.15%) compared to the prior year. The category consists of semiannual license fees and original new license fees. Semiannual fees range from \$100 to \$1,200 and are due in advance on April 1st and October 1st. Original new license fees are one time fees which are due and payable at the time of filing an application. The increase can be attributed to an increase in the number of original new license fees.



#### GENERAL FUND REVENUE CATEGORY- LICENSES AND PERMITS

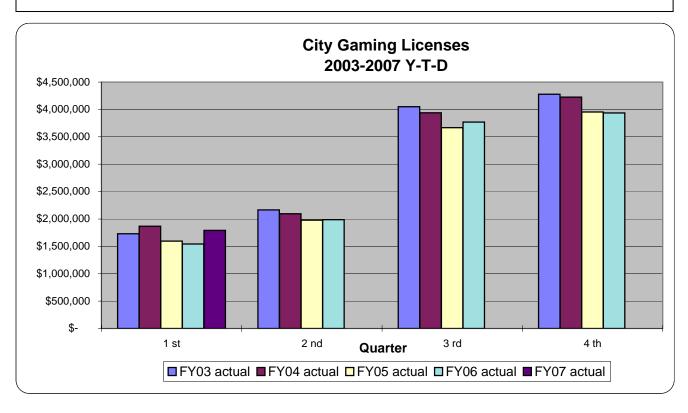
CITY GAMING L	ICENSES					
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget
Quarter						
1 st	\$ 1,731,108	\$ 1,867,810	\$ 1,595,400	\$ 1,541,464	\$ 1,789,843	
2 nd	2,163,982	2,096,462	1,978,838	1,985,738	-	
3 rd	4,049,539	3,939,288	3,668,041	3,769,781	-	
4 th	4,276,774	4,224,364	3,954,701	3,937,235	-	3,952,500

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	40%	44%	40%	39%	45%	
2nd qtr/4th qtr	51%	50%	50%	50%		
3rd qtr/4th qtr	95%	93%	93%	96%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--City Gaming Licenses**

City Gaming Licenses increased \$248,379 (16.11%) in the first quarter of FY2007 compared to the prior year. City Gaming Licenses are due from an establishment on a per game basis. The licenses are due semiannually with each fee due in advance on October 1st and April 1st. A review of the Gaming Control Boards "Gaming Revenue Report", for the three month period ending July 31, 2006, indicated the number of games/tables and the number of slot machines in the downtown Las Vegas area decreased -7.3% and -6.6%--respectively. In addition, the gaming win for the three month period ending July 31, 2006 declined 5.75% for the downtown Las Vegas area.

The increase in revenue, despite the above declines in games and the win amount, was due to a timing variance in receiving and receipting payments. Last year a number of large payments were received and receipted in October, whereas, this year those same payments were received and receipted in September-thus the increase.



# **GENERAL FUND REVENUE CATEGORY-LICENSES AND PERMITS**

FRANCHISE FE	ES					
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget
Quarter						
1 st	\$ 10,454,084	\$11,284,224	\$ 11,550,678	\$12,636,597	\$13,406,524	
2 nd	19,020,038	19,577,503	22,490,103	24,624,212	-	
3 rd	27,534,141	28,624,532	32,659,904	36,054,327	-	
4 th	39,652,164	41,161,964	47,736,639	51,471,981	-	56,198,600

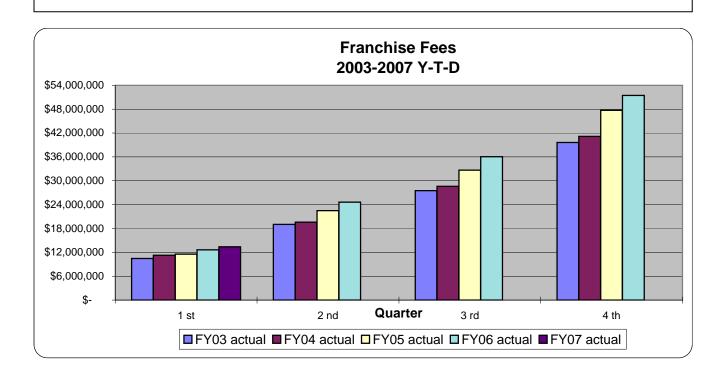
Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	26%	27%	24%	25%	24%	
2nd qtr/4th qtr	48%	48%	47%	48%		
3rd qtr/4th qtr	69%	70%	68%	70%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### Trend Analysis--Franchise Fees

Franchise fees increased \$769,927 (6.09%) in the first quarter of FY2007 compared to the prior year. The following summarizes the activity for the period:

Gas Utility	increased	\$ 258,133	18.93%
Electric Utility	increased	\$ 405,683	5.65%
Telephone Utility	decreased	\$ 11,330	-0.44%
Garbage Utility	increased	\$ 67,734	9.18%
Cable Utility	increased	\$ 129,850	19.41%

The increase in the Gas Utility can be attributed to rate increases compared to the prior year. The Electric Utility increased due to population growth, while the Cable utility improved due to rate hikes and more business.



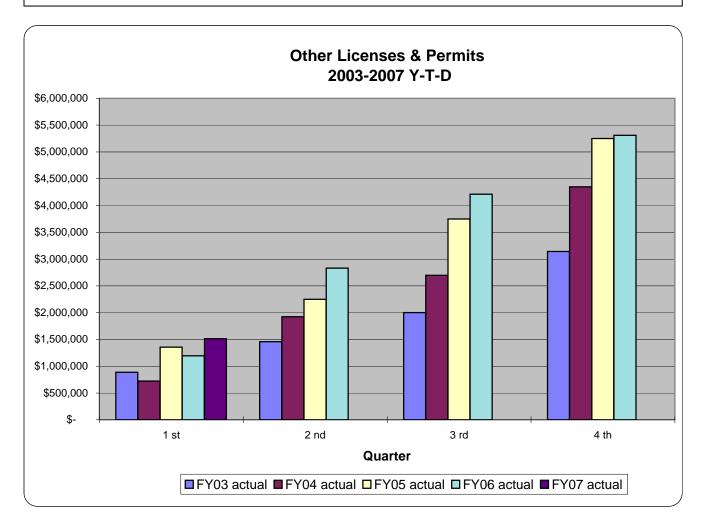
# **GENERAL FUND REVENUE CATEGORY-LICENSES AND PERMITS**

OTHER LICENSE	OTHER LICENSES & PERMITS										
	F	Y03 actual	F	Y04 actual		Y05 actual	F	Y06 actual	F	Y07 actual	FY07 budget
Quarter											
1 st	\$	886,162	\$	723,303	\$	1,356,876	\$	1,193,650	\$	1,515,173	
2 nd		1,455,987		1,921,936		2,248,643		2,830,923		-	
3 rd		2,002,399		2,696,778		3,747,940		4,211,641		-	
4 th		3,140,678		4,347,005		5,250,527		5,310,096		-	6,078,000

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	28%	17%	26%	22%	25%	
2nd qtr/4th qtr	46%	44%	43%	53%		
3rd qtr/4th qtr	64%	62%	71%	79%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--Other Licenses and Permits**

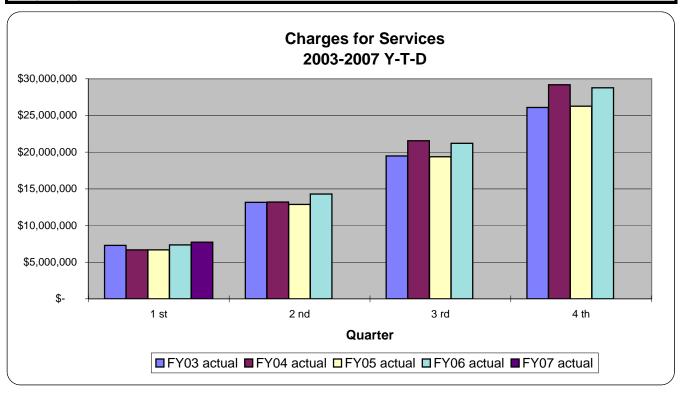
Other Licenses and Permits increased \$321,523 (26.94%) in the first quarter of FY2007 compared to the prior year. Life safety permits and Plans Check fees increased \$35,388 (32.98%) and \$220,535 (38.84%)--respectively. Off-site Permit Fees increased \$99,990 (27.19%). The increase can be partially attributed to a large influx of permit renewals fo expired permits.

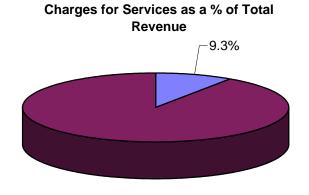


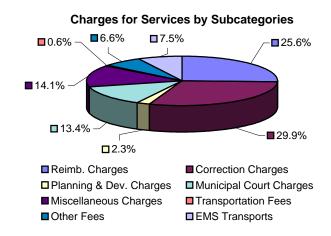
# GENERAL FUND REVENUE CATEGORY- CHARGES FOR SERVICES SUMMARY STATISTICS

<b>CHARGES FOR</b>	SERVICES					
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget
Quarter						
1 st	\$ 7,293,136	\$ 6,673,175	\$ 6,669,301	\$ 7,360,189	\$ 7,734,124	
2 nd	13,146,389	13,197,658	12,864,682	14,284,492	-	
3 rd	19,492,441	21,561,063	19,376,691	21,204,629	-	
4 th	26,099,298	29,191,275	26,267,819	28,782,707	-	28,134,796

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	28%	23%	25%	26%	27%	
2nd qtr/4th qtr	50%	45%	49%	50%		
3rd qtr/4th qtr	75%	74%	74%	74%		
4th qtr/4th qtr	100%	100%	100%	100%		100%





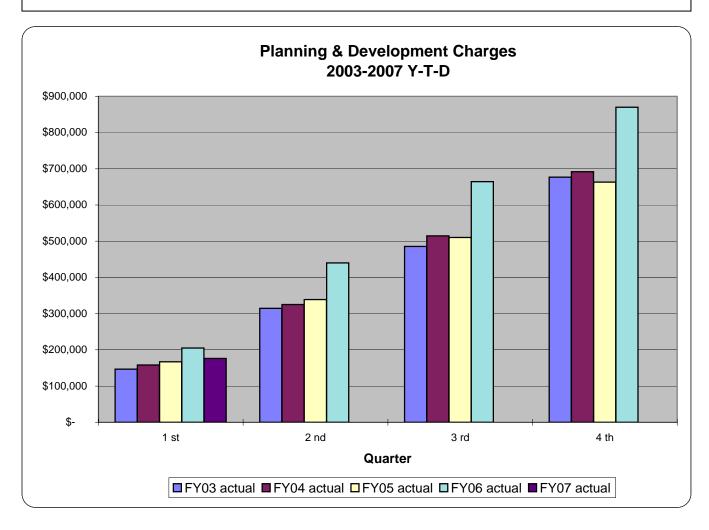


<b>PLANNING &amp; DEV</b>	PLANNING & DEVELOPMENT FEES										
	F	Y03 actual	F	Y04 actual	F	Y05 actual	F	Y06 actual	F	Y07 actual	FY07 budget
Quarter											
1 st	\$	146,539	\$	158,084	\$	167,222	\$	205,199	\$	176,075	
2 nd		314,410		324,966		338,722		440,004		-	
3 rd		485,396		514,590		510,387		664,622		-	
4 th		676,739		691,787		663,286		869,752		-	1,260,230

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	22%	23%	25%	24%	14%	
2nd qtr/4th qtr	46%	47%	51%	51%		
3rd qtr/4th qtr	72%	74%	77%	76%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--Planning & Development Charges**

Planning & Development, which consists of two line items (Planning and Development and Sign Code fees), decreased \$29,124 (-14.19%) in the first quarter of FY2007 compared to the prior year. Planning & Development fees decreased \$25,825 (-13.51%) while Sign Code fees declined \$3,299 (-23.41%).

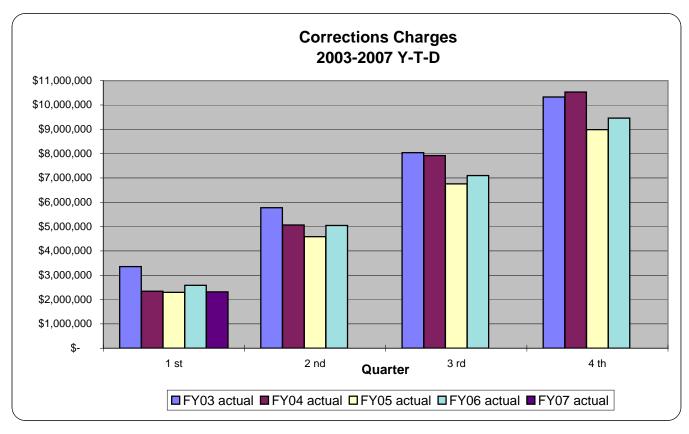


<b>CORRECTIONS C</b>	CORRECTIONS CHARGES										
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget					
Quarter											
1 st	\$ 3,352,590	\$ 2,340,710	\$ 2,299,149	\$ 2,585,349	\$ 2,316,255						
2 nd	5,779,570	5,062,678	4,584,652	5,047,470	-						
3 rd	8,040,185	7,919,388	6,754,348	7,095,663	-						
4 th	10,327,026	10,530,935	8,983,649	9,461,165	-	9,393,000					

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	32%	22%	26%	27%	25%	
2nd qtr/4th qtr	56%	48%	51%	53%		
3rd qtr/4th qtr	78%	75%	75%	75%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--Corrections Charges**

Correction Charges decreased \$269,094 (-10.41%) in the first quarter of FY2007 compared to the prior year. The decline was due to a policy decision that caps the number of beds rented to Federal inmates from 200 inmates per day, in prior years, to only 10 in the future. During the quarter, revenue from the Federal inmate bed rentals decreased 21.63% while the revenue from the County inmates increased 8.7%.



<sup>\*</sup>FY2004 amounts were changed from previous reports in order to accurately compare on a quarterly basis

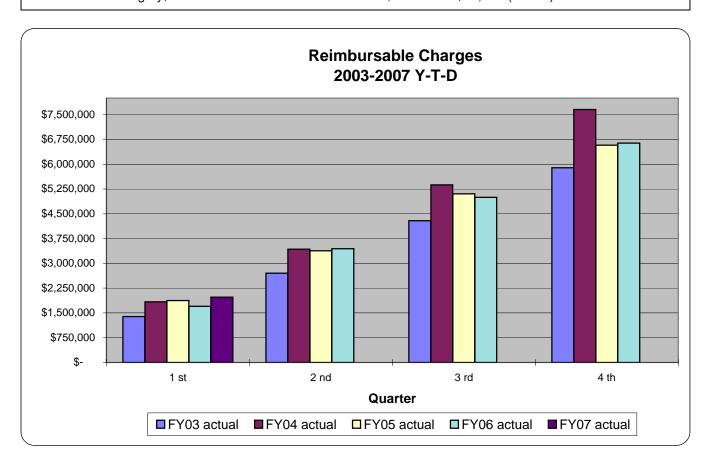
	REIMBURSABLE	REIMBURSABLE CHARGES													
ı		F	Y03 actual	F	Y04 actual	F	Y05 actual	F	Y06 actual	F	Y07 actual	FY07 budg	get		
I	Quarter														
ı	1 st	\$	1,387,618	\$	1,835,039	\$	1,872,780	\$	1,697,486	\$	1,977,599				
ı	2 nd		2,700,889		3,429,447		3,382,212		3,441,357		-				
ı	3 rd		4,291,742		5,373,970		5,106,359		4,998,156		-				
I	4 th		5,893,041		7,658,457		6,577,873		6,641,620		-	7,067,6	00		

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	24%	24%	28%	26%	28%	
2nd qtr/4th qtr	46%	45%	51%	52%		
3rd qtr/4th qtr	73%	70%	78%	75%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--Reimbursable Charges**

Reimbursable charges increased \$280,113 (16.50%) in the first quarter of FY2007 compared to the prior year. The revenue category consists of four revenue sources (only two are material)--Charges for Labor/Materials and General Government Cost Allocation.

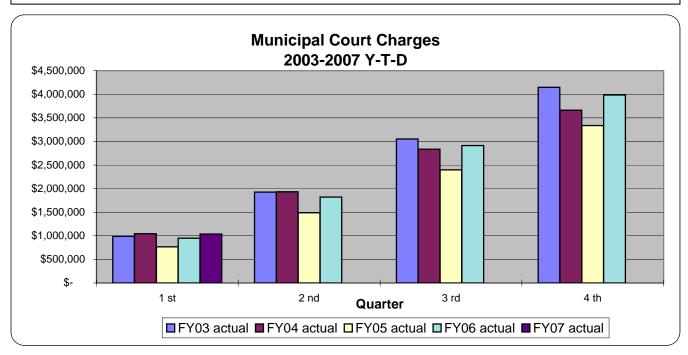
Charges for Labor/Materials increased \$207,779 (27.92%). Public Works Charges for Labor increased \$235,561 (34.45%), while Neighborhood Services Charges for Labor decreased \$36,759 (-94.74%). The other line item in the category, General Government Cost Allocation, increased \$74,526 (7.84%).



<b>MUNICIPAL COU</b>	MUNICIPAL COURT CHARGES												
	F	Y03 actual	F	Y04 actual	F	Y05 actual	F	Y06 actual	F	Y07 actual	FY07 budget		
Quarter													
1 st	\$	991,786	\$	1,044,772	\$	765,491	\$	950,743	\$	1,038,129			
2 nd		1,925,522		1,932,867		1,487,686		1,820,028		-			
3 rd		3,050,969		2,833,702		2,396,617		2,913,081		-			
4 th		4,147,651		3,663,792		3,338,363		3,984,945		-	4,000,000		

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	24%	29%	23%	24%	26%	
2nd qtr/4th qtr	46%	53%	45%	46%		
3rd qtr/4th qtr	74%	77%	72%	73%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

rend AnalysisMunicipal Court Ch Iunicipal Court Charges increased \$8		ng the first quarter	of FY2007 compared to the	e prior
ear. The following shows the detail for	• •	ing the mot quarter	or record compared to a	io prior
•	<b>.</b>	മാവ വാവ	30.00%	
Financial Counseling Fees	increased	\$22,238	30.00%	
In House Arrest Fee	decreased	\$7,711	-12.95%	
Miscellaneous Court Fees	increased	\$36,245	19.17%	
Court Counseling Fees	decreased	\$35,712	-10.82%	
Traffic School	increased	\$10,486	10.05%	
Internet Traffic School	decreased	\$3,008	-4.16%	
Assessment Center	increased	\$1,018	4.70%	
Work Program	decreased	\$5,759	-15.99%	
Collection Fees	increased	\$69,599	109.38%	

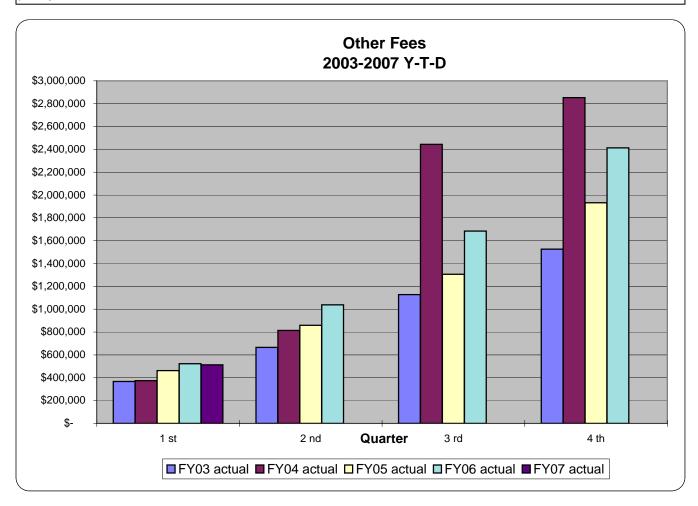


OTHER FEES											
	F	Y03 actual	F	Y04 actual	F	Y05 actual	F	Y06 actual	F	Y07 actual	FY07 budget
Quarter											
1 st	\$	367,557	\$	374,402	\$	462,326	\$	522,936	\$	512,437	
2 nd		665,128		814,546		859,433		1,038,812		-	
3 rd		1,128,409		2,443,197		1,305,475		1,684,270		-	
4 th		1,526,518		2,852,540		1,932,501		2,412,848		-	1,036,000

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	24%	13%	24%	22%	49%	
2nd qtr/4th qtr	44%	29%	44%	43%		
3rd qtr/4th qtr	74%	86%	68%	70%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

# **Trend Analysis--Other Fees**

Other fees decreased \$10,499 (-2.01%) through the first quarter of FY2007 compared to the same period in the prior year.



<b>MISCELLANEOUS</b>	MISCELLANEOUS FEES												
	F	Y03 actual	F	Y04 actual	F	Y05 actual	F	Y06 actual	F	Y07 actual	FY07 budget		
Quarter													
1 st - 3	\$	600,850	\$	514,445	\$	573,077	\$	681,183	\$	1,092,828			
2 nd		940,059		851,419		983,701		1,144,023		-			
3 rd		1,309,000		1,269,380		1,424,894		1,806,456		-			
4 th		1,955,612		2,005,194		2,154,610		2,729,908		-	2,525,466		

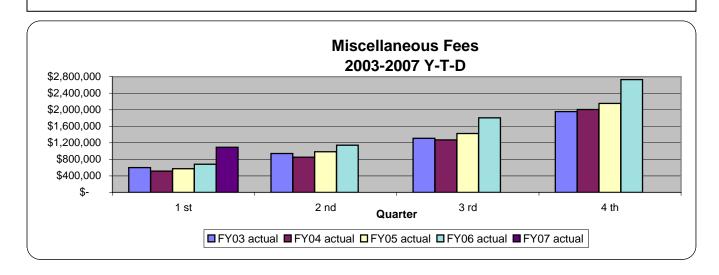
Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	31%	26%	27%	25%	43%	
2nd qtr/4th qtr	48%	42%	46%	42%		
3rd qtr/4th qtr	67%	63%	66%	66%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### Trend Analysis--Miscellaneous Fees

Miscellaneous fees for the first quarter of FY2007 increased \$411,645 (60.43%) compared to the same period in the prior year. Miscellaneous fees consist of Recreation Charges and Theater Performances. Recreation Charges increased \$310,311 (48.31%) while Theater Performances increased \$101,335 (261.10%). The following details some of the more significant increases noted in the category:

Recreation Charges	\$increase	%increase
Swimming Pool Fees	\$35,220	35.89%
Recreation Class Fees	\$184,700	38.04%
Tournament Fees	\$71,448	113.34%
Cultural Activity Fees	\$106,214	1,874.59%

First, Swimming Pool fees increased due to the addition of the Freedom Park Pool. Second, the increase in Recreation Class Fees was primarily due to the opening of the Darling Tennis Complex in FY2006. Third, Tournament Fees increased 100% from the online registration for the Mayors Cup Soccer tournament. Finally, Cultural Activity Fees increased to a policy decision to recognize services rendered to the City Council and the Mayor (strictly for reporting purposes--no payments were received because they are not actually charged) At year end the revenue/charges will be backed out of Class after the reports have been completed.

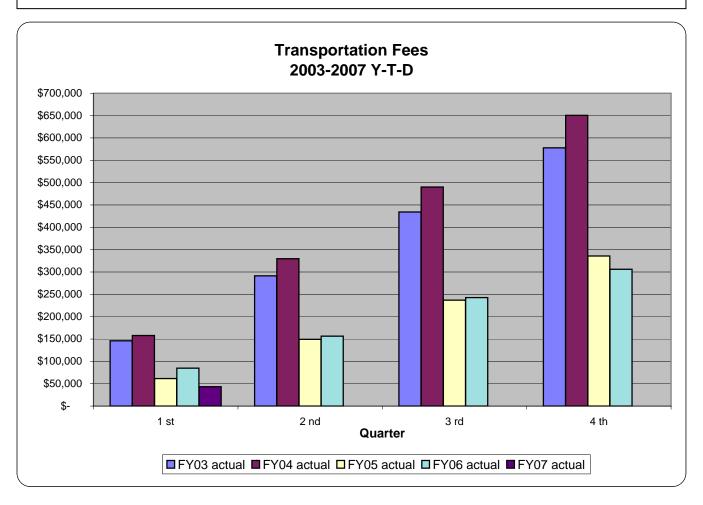


TRANSPORTATIO	TRANSPORTATION FEES												
	F	Y03 actual	F	Y04 actual	F	Y05 actual	F	Y06 actual	F	Y07 actual	FY07 budget		
Quarter													
1 st	\$	146,182	\$	157,892	\$	61,515	\$	84,764	\$	43,501			
2 nd		291,350		329,835		149,412		156,589		-			
3 rd		434,266		490,102		236,998		242,821		-			
4 th		577,947		650,635		335,700		306,040		-	352,700		

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	25%	24%	18%	28%	12%	
2nd qtr/4th qtr	50%	51%	45%	51%		
3rd qtr/4th qtr	75%	75%	71%	79%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### Trend Analysis--Transportation Fees

Transportation Fees declined \$41,263 (-48.68%) in the first quarter of FY2007 compared to the prior year. Transportation Fees consist of Trolley Fares and Bus Stop Shelter Revenue. Trolley Fares and Bus Stop Shelter Revenue decreased \$6,955 (-15.04%) and \$34,308 (-89.04%)--respectively.

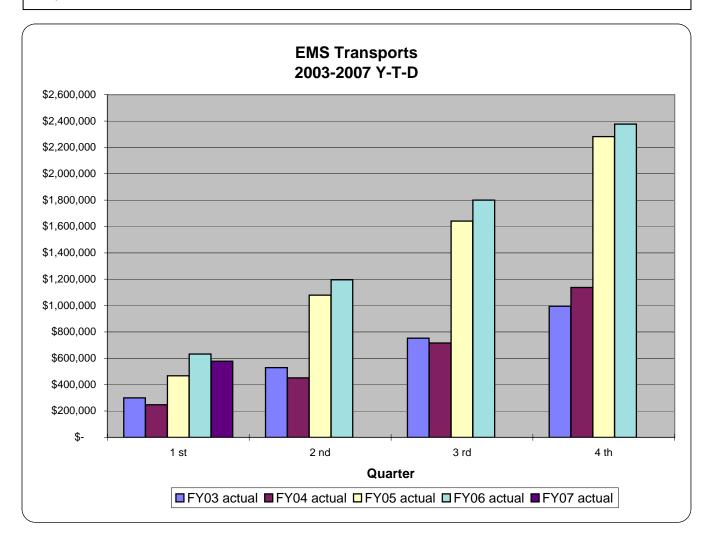


EMS TRANSPORT	TS										
		FY03 actual	F	Y04 actual	F	Y05 actual	F	Y06 actual	F	Y07 actual	FY07 budget
Quarter											
1 st	\$	300,014	\$	247,831	\$	467,741	\$	632,529	\$	577,300	
2 nd		529,461		451,900		1,078,614		1,196,209		-	
3 rd		752,474		716,734		1,641,363		1,799,560		-	
4 th		994,764		1,137,935		2,281,837		2,376,429		-	2,491,300

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	N/A	22%	20%	27%	23%	
2nd qtr/4th qtr	N/A	40%	47%	50%		
3rd qtr/4th qtr	N/A	63%	72%	76%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--EMS Transports**

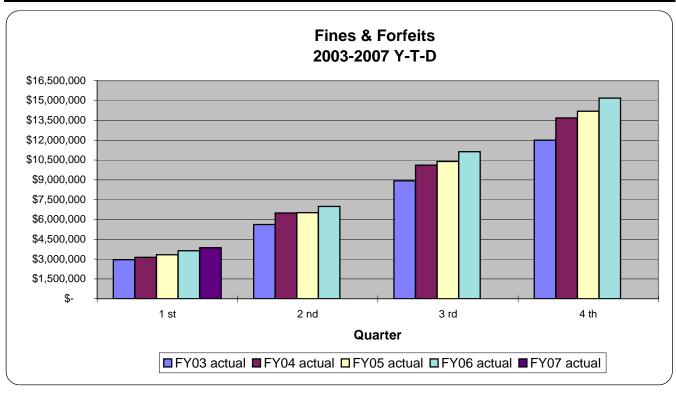
EMS transport revenue decreased \$55,229 (-8.73%) through the first quarter of FY2007 compared to the same period in the prior year. The decline in revenue can be primarily attributed to a 5.38% decrease in the number of transports.



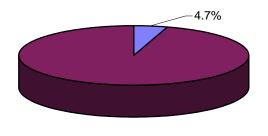
# GENERAL FUND REVENUE CATEGORY- FINES AND FORFEITS SUMMARY STATISTICS

<b>FINES &amp; FORFEITS</b>						
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget
Quarter						
1 st	\$ 2,952,750	\$ 3,138,211	\$ 3,331,540	\$ 3,626,532	\$ 3,862,214	
2 nd	5,621,611	6,492,417	6,511,406	6,989,340	-	
3 rd	8,925,473	10,110,119	10,388,495	11,125,209	-	
4 th	11,999,130	13,675,278	14,183,123	15,176,504	-	15,556,250

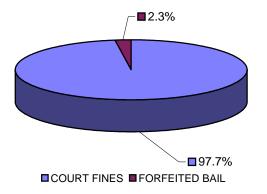
Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	25%	23%	23%	24%	25%	
2nd qtr/4th qtr	47%	47%	46%	46%		
3rd qtr/4th qtr	74%	74%	73%	73%		
4th qtr/4th qtr	100%	100%	100%	100%		100%



Fines & Forfeits as a % of Total Revenue



Fines & Forfeits by Subcategories



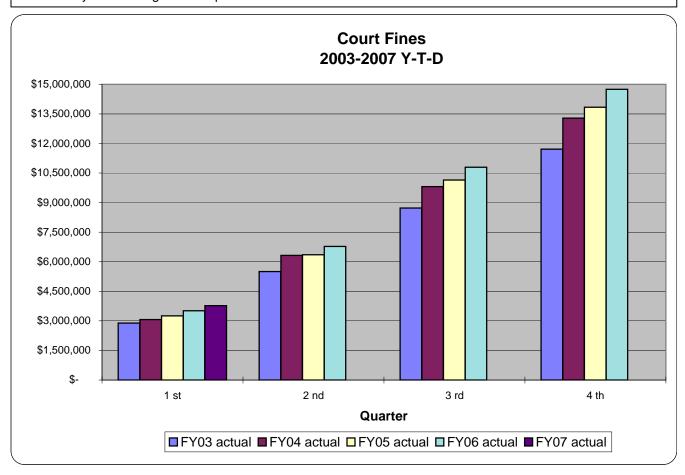
## **GENERAL FUND REVENUE CATEGORY- FINES AND FORFEITS**

<b>COURT FINES</b>						
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget
Quarter						
1 st	\$ 2,888,029	\$ 3,064,285	\$ 3,251,492	\$ 3,517,177	\$ 3,773,136	
2 nd	5,506,150	6,324,637	6,356,674	6,777,869	-	
3 rd	8,723,908	9,810,831	10,144,795	10,799,490	-	
4 th	11,712,798	13,284,396	13,836,384	14,749,114	-	15,105,457

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	25%	23%	23%	24%	25%	
2nd qtr/4th qtr	47%	48%	46%	46%		
3rd qtr/4th qtr	74%	74%	73%	73%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--Court Fines**

Court Fines increased \$255,959 (7.28%) in the first quarter of FY2007 compared to the prior year. There are two line items in the category--Municipal Court Fines and Bail Converted to Fines. Municipal Court Fines increased \$272,249 (10.30%) while Bail Converted to Fines decreased \$16,290 (-1.87%). The number of Court Fines decreased 27%, while the number of installment transactions on previous Fines increased 25%. So, the increase in the category can in part be attributed to better collection efforts. Also, Court case filings also increased by 12% during the first quarter of FY2007.



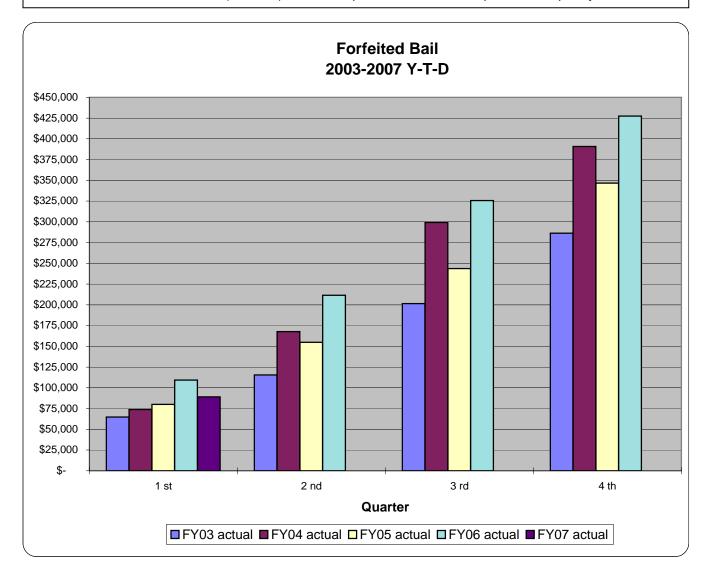
# **GENERAL FUND REVENUE CATEGORY- FINES AND FORFEITS**

FORFEITED BAIL											
	FY	03 actual	F	/04 actual	F	Y05 actual	FY	'06 actual	FY	07 actual	FY07 budget
Quarter											
1 st	\$	64,721	\$	73,926	\$	80,048	\$	109,355	\$	89,078	
2 nd		115,461		167,780		154,732		211,471		-	
3 rd		201,565		299,288		243,700		325,719		-	
4 th		286,332		390,882		346,739		427,390		-	450,793

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	23%	19%	23%	26%	20%	
2nd qtr/4th qtr	40%	43%	45%	49%		
3rd qtr/4th qtr	70%	77%	70%	76%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### Trend Analysis--Forfeited Bail

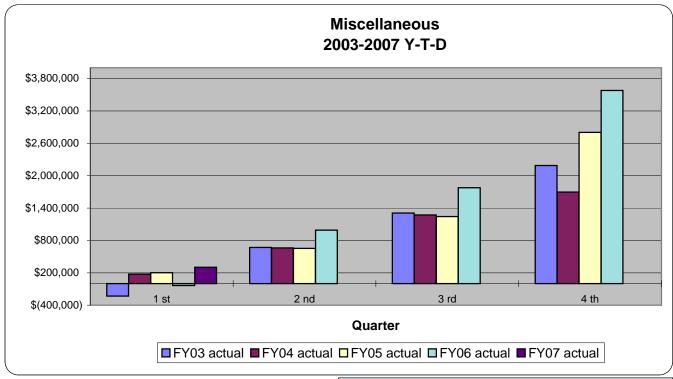
Forfeited Bail decreased \$20,277 (-18.54%) in the first quarter of FY2007 compared to the prior year.



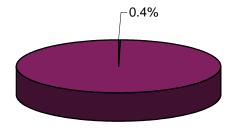
# GENERAL FUND REVENUE CATEGORY- MISCELLANEOUS SUMMARY STATISTICS

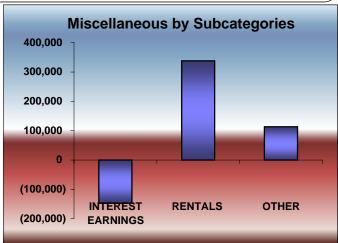
MISCELLANEOUS						
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget
Quarter						
1 st	\$ (229,687)	\$ 175,763	\$ 200,445	\$ (35,660)	\$ 303,875	
2 nd	668,989	660,030	651,722	990,203	-	
3 rd	1,308,094	1,272,692	1,243,733	1,775,382	-	
4 th	2,188,987	1,695,609	2,801,484	3,577,805	-	3,131,000

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	-10%	10%	7%	-1%	10%	
2nd qtr/4th qtr	31%	39%	23%	28%		
3rd qtr/4th qtr	60%	75%	44%	50%		
4th qtr/4th qtr	100%	100%	100%	100%		100%









#### GENERAL FUND REVENUE CATEGORY-MISCELLANEOUS

INTEREST EARNING	S										
	FY	03 actual	FY	'04 actual	F	Y05 actual	F	06 actual	F	/07 actual	FY07 budget
Quarter											
1 st	\$	(456,174)	\$	(99,380)	\$	(95,814)	\$	(223,930)	\$	(146,947)	
2 nd		57,294		24,763		126,098		334,957		-	
3 rd		81,593		142,647		280,259		769,720		-	
4 th		443,408		126,848		1,179,134		1,821,731		-	1,365,000

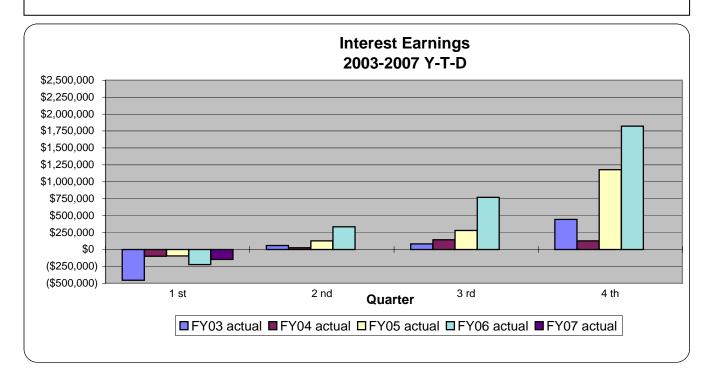
Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	-103%	-78%	-8%	-12%	-11%	
2nd qtr/4th qtr	13%	20%	11%	18%		
3rd qtr/4th qtr	18%	112%	24%	42%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--Interest Earnings**

Interest Earnings is comprised of Investment Income and Other Interest Earnings. The following shows the activity for Investment Income for the first quarter of FY2007 compared to the same period in the prior year:

	FY07	FY06	\$ variance	% variance
July	(501,055)	(319,952)	(181,103)	56.60%
August	164,155	14,564	149,591	1027.11%
September	183,940	73,222	110,718	151.21%

July's negative interest figures are the reversals of the June accruals from the respective prior years. FY2006's accrual was 56.60% larger than the FY2005 accrual. August and September of FY2007, which represent July and August interest, are also substantially ahead of the same months in the prior year--approximately 296%. The rise in the category can be attributed to an increase in the investment pool, as well as, rising interest rates.



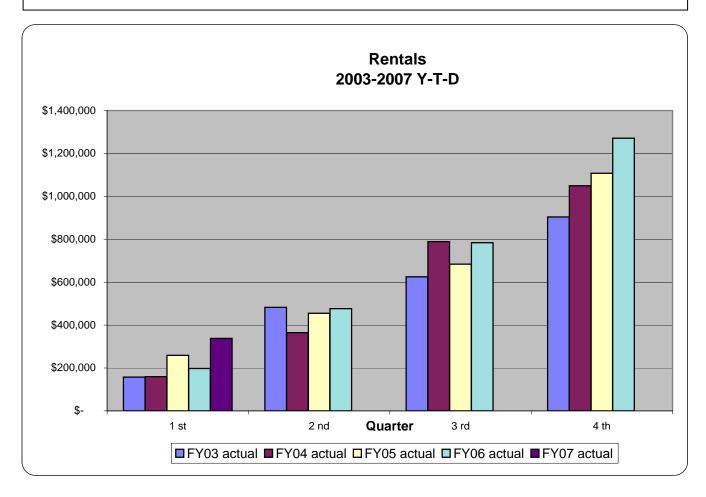
# GENERAL FUND REVENUE CATEGORY-MISCELLANEOUS

RENTALS												
		FY	03 actual	FY	04 actual	F	Y05 actual	FY	'06 actual	FY	07 actual	FY07 budget
	Quarter											
	1 st	\$	157,193	\$	159,254	\$	259,061	\$	197,925	\$	337,651	
	2 nd		482,635		364,466		454,841		476,807		-	
	3 rd		625,037		789,367		683,840		784,207		-	
	4 th		904,197		1,049,483		1,107,914	•	1,271,052		-	1,204,000

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	17%	15%	23%	16%	28%	
2nd qtr/4th qtr	53%	35%	41%	38%		
3rd qtr/4th qtr	69%	75%	62%	62%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--Rentals**

Rental revenue in the first quarter of FY2007 increased \$139,726 (70.60%) compared to the same period in the prior year. Leisure Services rentals increased 103.11% largely due to the addition of the Pavillion Pool. In addition, Municipal Pool, Doolittle Community Center, and Cultural also showed large increases during the quarter.



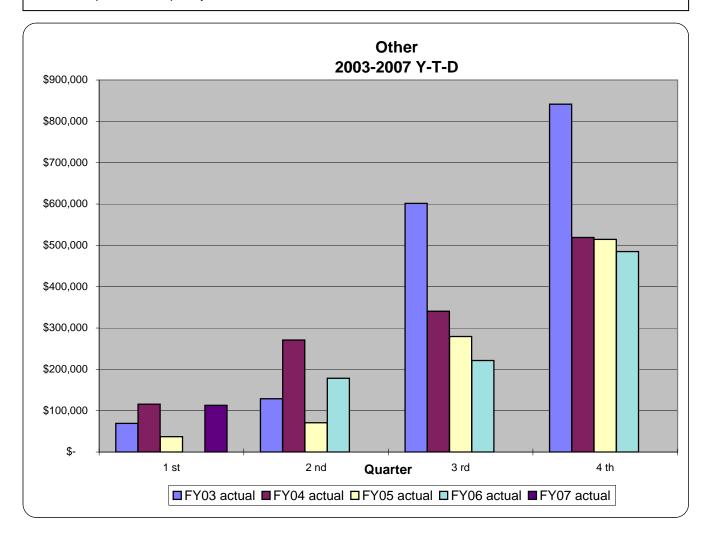
# GENERAL FUND REVENUE CATEGORY-MISCELLANEOUS

OTHER												
		FY	'03 actual	F١	04 actual	F١	/05 actual	FY	'06 actual	F	Y07 actual	FY07 budget
	Quarter											
	1 st	\$	69,294	\$	115,889	\$	37,198	\$	(9,655)	\$	113,171	
	2 nd		129,060		270,801		70,783		178,439		-	
	3 rd		601,464		340,678		279,634		221,455		-	
	4 th		841,382		519,278		514,436		485,022		-	562,000

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	8%	22%	7%	-2%	20%	
2nd qtr/4th qtr	15%	52%	14%	37%		
3rd qtr/4th qtr	71%	66%	54%	46%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--Other**

Other revenues increased \$122,826 in the first quarter of FY2007 compared to the same period in the prior year. The increase in the account was primarily due to a large Insurance Reimbursement, as well as, less returned checks compared to the prior year--Returned Checks Contra account decreased \$82,909.



<b>BUILDING PERMIT</b>	S					
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget
Quarter						
1 st	\$3,040,816	\$ 3,618,116	\$ 2,973,064	\$ 4,114,647	\$ 3,262,760	
2 nd	5,628,655	7,168,598	5,528,239	7,177,823	-	
3 rd	8,750,270	10,961,998	8,438,444	12,474,771	-	
4 th	12,062,148	16,819,715	12,548,297	16,424,173	-	17,722,940

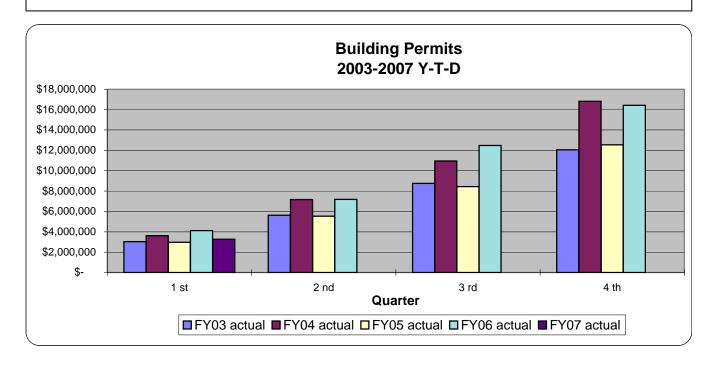
Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	25%	22%	24%	25%	18%	
2nd qtr/4th qtr	47%	43%	44%	44%		
3rd qtr/4th qtr	73%	65%	67%	76%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--Building Permits**

Building Permits in the first quarter of FY2007 decreased \$851,887 (-20.70%) compared to the prior year. The following highlights the activity in the category for the year:

Structural Permits	\$ (650,134)	(31.13%)
Electrical Permits	\$ (38,038)	(11.21%)
Plumbing Permits	\$ (73,696)	(24.44%)
Air Conditioning Permits	\$ (58,087)	(26.28%)
Plans Check Fees	\$ (34,457)	(3.56%)
Plans O/T Reimb.	\$ (34,245)	(32.14%)
Express Admin. Fee	\$ 10,000	71.43%
Express Hourly Plans Check	\$ 27.318	40.24%

The overall decrease in the category was due to a decline in building valuations. Specifically, valuations decreased 59.8% in the first quarter of FY2007 compared to the same period in the prior year. New Single Family Dwellings decreased 52% while New Commercial valuations declined 75%.

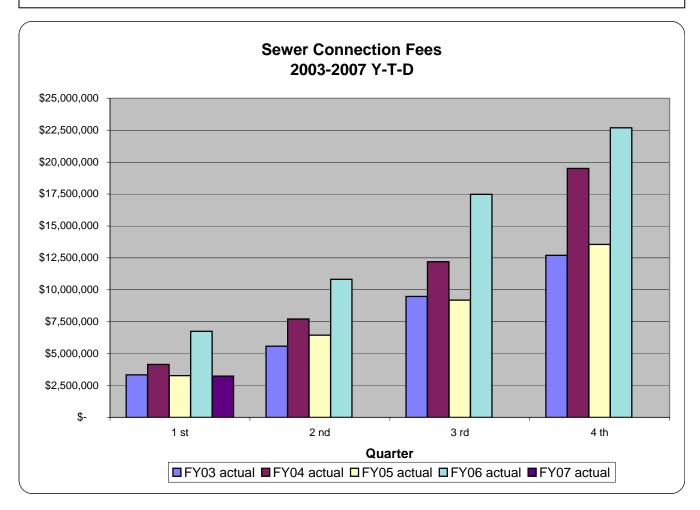


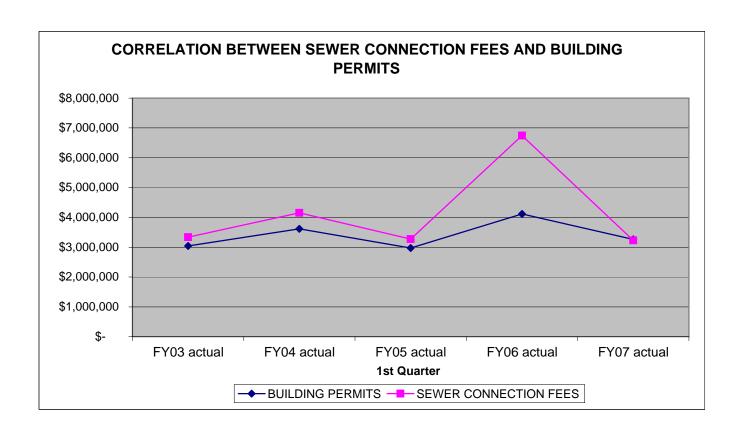
<b>SEWER CONNECT</b>	ION FEES					
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget
Quarter						
1 st	\$3,338,509	\$ 4,151,346	\$ 3,270,694	\$ 6,743,724	\$ 3,229,235	
2 nd	5,582,530	7,712,063	6,444,249	10,821,869	-	
3 rd	9,481,747	12,204,556	9,187,258	17,477,261	-	
4 th	12,695,894	19,502,536	13,552,228	22,687,522	-	22,000,000

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	26%	21%	24%	30%	15%	
2nd qtr/4th qtr	44%	40%	48%	48%		
3rd qtr/4th qtr	75%	63%	68%	77%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### **Trend Analysis--Sewer Connection Fees**

Sewer Connection fees decreased \$3,514,489 (-52.11%) in the first quarter of FY2007 compared to the same period in the prior year. The increase in the category was due to a downturn in building valuations. Specifically, valuations decreased 59.87% while the number of connections decreased 42%.





<b>PARKING REVENU</b>	PARKING REVENUE									
	FY03 actual	FY04 actual	FY05 actual	FY06 actual	FY07 actual	FY07 budget				
Quarter										
1 st	\$ 875,320	\$ 919,014	\$ 917,924	\$ 971,101	\$ 962,377					
2 nd	1,775,828	1,890,493	2,033,382	2,053,332	-					
3 rd	2,779,530	2,898,010	2,997,298	3,200,555	-					
4 th	3,723,416	3,880,119	3,923,394	4,229,602	-	4,186,000				

Ratio Analysis	Act/Act	Act/Act	Act/Act	Act/Act	Act/Bud	
1st qtr/4th qtr	24%	24%	23%	23%	23%	
2nd qtr/4th qtr	48%	49%	52%	49%		
3rd qtr/4th qtr	75%	75%	76%	76%		
4th qtr/4th qtr	100%	100%	100%	100%		100%

#### Trend Analysis--Parking Revenue

Parking revenue in the first quarter of FY2007 decreased \$8,724 (-0.89%) compared to the prior year. The revenue category consists of Meter fees, Fines, and Penalties. Meter Fees and Penalties increased \$8,284 (2.88%) and \$31,894 (20.67%)--respectively. On the downside, Parking Fines decreased \$48,902 (-9.25%) due to a number of unfilled Parking Enforcement Officer positions which resulted in less tickets written during the first quarter.

